



Volume Rebate¹

Price Sheet Addition

Wells Fargo Retail Services² wants to help you grow your consumer finance program.

As an incentive, Wells Fargo is offering a quarterly Volume Rebate¹ based on the amount of net charge volume³ that you submit during a calendar quarter. The incentive is 45 basis points (0.0045) on net charge volume generated for a calendar quarter if you meet the minimum \$40,000 threshold, 70 basis points (0.0070) on net charge volume generated for a calendar quarter if you meet the minimum \$100,000 threshold, 80 basis points (0.0080) on net charge volume generated for a calendar quarter if you meet the minimum \$200,000 threshold, or 90 basis points (0.0090) on net charge volume generated for a calendar quarter if you meet the minimum \$400,000 threshold.



Example Volume Rebate¹ payment based on quarterly net charge volume:

Quarterly Net Charge Volume ³	Multiplier	Volume Rebate ¹ Earned
\$40,000	0.0045	\$180
\$100,000	0.0070	\$700
\$200,000	0.0080	\$1,600
\$400,000	0.0090	\$3,600

Wells Fargo reserves the right to stop offering any rebates, bonuses, or volume incentives at any time, with or without notice to you.

¹ In order to receive any rebate, bonus, or volume incentive payment, including the Volume Rebate set forth above, your company must not be in breach or default of the Agreement following the end of the calendar quarter during which any rebate was earned.

² This document is provided by Wells Fargo Retail Services in connection with the Dealer Agreement between you and Wells Fargo Bank, N.A. Please keep this with your agreement for reference.

³ Net charge volume is defined as the total of all purchase volume posted to accounts minus any credits, other than payments, on accounts.



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